

Tender and bid review

All records

LIVE BIDS

5

\$598,000 in play · 1 past its deadline
unsubmitted

WIN RATE BY COUNT

40.0 %

won 2 of 5 decided — declined and
cancelled excluded

WIN RATE BY VALUE

31.0 %

\$277,000 won of \$893,000 decided

TOTAL VALUE WON

\$277,000.00

2 contract(s) · \$138,500.00 average

COST OF BIDDING, LOST BIDS

\$23,100.00

spent on the 3 bid(s) that lost

COST OF BIDDING TO DATE

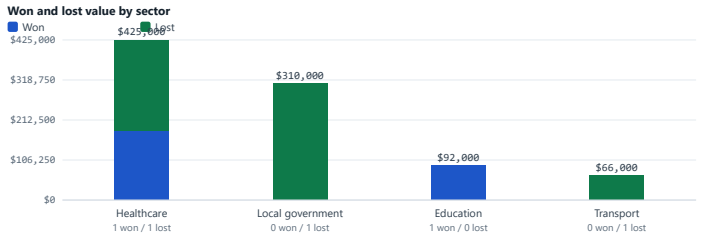
\$56,400.00

every bid logged, whatever its outcome —
estimates you entered

11 of 11 record(s) included. All records. Amounts in USD.



Every bid in the current filter by its status. Declined and cancelled bids sit outside the win rates — they were never decided on merit. Every bid in the current filter by its status. Declined and cancelled bids sit outside the win rates — they were never decided on merit.



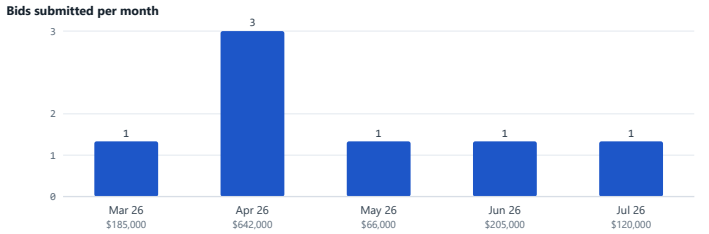
Bid value won against bid value lost in each sector. A sector that is all one colour on a couple of bids is a small sample, not a pattern — read the counts under each column before concluding anything. Bid value won against bid value lost in each sector. A sector that is all one colour on a couple of bids is a small sample, not a pattern — read the counts under each column before concluding anything.

Live bids by deadline

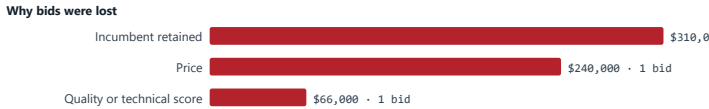
DEADLINE	CLIENT OR AUTHORITY	OPPORTUNITY	SECTOR	STATUS	VALUE	COST TO BID	PROB.	STATE
2026-06-30	Metro Rail Services	Depot cleaning and waste management	Transport	Shortlisted	\$205,000.00	\$7,800.00	65 %	Awaiting outcome
2026-07-22	Harwick College	Catering services, sixth-form college	Education	Submitted	\$120,000.00	\$4,600.00	50 %	Awaiting outcome
2026-08-05	Corvel Property Management	Office deep-clean framework, 12 sites	Facilities management	Preparing	\$45,000.00	\$1,800.00	30 %	Deadline missed 4 day(s) ago
2026-08-18	Brantwood Housing Association	Void property refurbishment programme	Housing	Preparing	\$78,000.00	\$3,200.00	40 %	In 9 day(s)
2026-09-02	Stanmere Borough Council	Grounds maintenance framework, 3 years	Local government	Evaluating	\$150,000.00	\$5,000.00	—	In 24 day(s)
All live bids				5 live	\$598,000.00	\$22,400.00		

Sector summary

SECTOR	BIDS	DECIDED	WON	LOST	WIN RATE — COUNT	VALUE WON	COST OF BIDDING
Healthcare	2	2	1	1	50.0 %	\$185,000.00	\$15,700.00
Education	2	1	1	0	100.0 %	\$92,000.00	\$8,400.00
Local government	2	1	0	1	0.0 %	\$0.00	\$16,500.00
Transport	2	1	0	1	0.0 %	\$0.00	\$10,200.00
Defence	1	0	0	0	— (none decided)	\$0.00	\$600.00
Facilities management	1	0	0	0	— (none decided)	\$0.00	\$1,800.00
Housing	1	0	0	0	— (none decided)	\$0.00	\$3,200.00
All sectors	11	5	2	3	40.0 %	\$277,000.00	\$56,400.00



Counts every bid that reached submission — submitted, shortlisted, won or lost — in the month its deadline fell, which is the closest date the register holds to the date it went in. Declined and unsubmitted bids are not counted. Counts every bid that reached submission — submitted, shortlisted, won or lost — in the month its deadline fell, which is the closest date the register holds to the date it went in. Declined and unsubmitted bids are not counted.



Bid value lost, grouped by the reason recorded on each lost bid. A register where most losses read "price" usually means the real reasons were never asked for — request the debrief every time; most public buyers must give one. Bid value lost, grouped by the reason recorded on each lost bid. A register where most losses read "price" usually means the real reasons were never asked for — request the debrief every time; most public buyers must give one.

Tender and bid register

Identified	Client	Opportunity	Sector	Deadline	Value	Bid Cost	Status	Outcome	Reason	Prob %	Manager	Days to Deadline
2026-01-11	Northvale Health Board	Community physiotherapy services, 3 years	Healthcare	2026-03-02	\$185,000.00	\$6,500.00	Won	2026-04-11	—	60	R. Calder	-160
2026-01-31	Eastport Hospital Group	Non-emergency patient transport contract	Healthcare	2026-04-01	\$240,000.00	\$9,200.00	Lost	2026-05-06	Price	45	R. Calder	-130
2026-02-20	Kelbrook District Council	Highways verge and gully cleansing	Local government	2026-04-16	\$310,000.00	\$11,500.00	Lost	2026-05-23	Incumbent	35	T. Aylward	-115
2026-03-12	Ashfield Schools Trust	Classroom AV refresh across four schools	Education	2026-04-26	\$92,000.00	\$3,800.00	Won	2026-05-26	—	55	J. Mbeki	-105
2026-04-11	Regional Transport Authority	Bus shelter cleaning and maintenance	Transport	2026-05-21	\$66,000.00	\$2,400.00	Lost	2026-06-20	Quality score	40	J. Mbeki	-80
2026-05-01	Metro Rail Services	Depot cleaning and waste management	Transport	2026-06-30	\$205,000.00	\$7,800.00	Shortlisted	—	—	65	T. Aylward	-40
2026-05-26	Harwick College	Catering services, sixth-form college	Education	2026-07-22	\$120,000.00	\$4,600.00	Submitted	—	—	50	J. Mbeki	-18
2026-06-10	National Defence Procurement Agency	Base logistics support framework	Defence	2026-07-20	\$500,000.00	\$600.00	Declined	2026-06-15	—	0	R. Calder	-20
2026-06-25	Corvel Property Management	Office deep-clean framework, 12 sites	Facilities management	2026-08-05	\$45,000.00	\$1,800.00	Preparing	—	—	30	J. Mbeki	-4
2026-07-10	Brantwood Housing Association	Void property refurbishment programme	Housing	2026-08-18	\$78,000.00	\$3,200.00	Preparing	—	—	40	T. Aylward	9
2026-07-28	Stannmere Borough Council	Grounds maintenance framework, 3 years	Local government	2026-09-02	\$150,000.00	\$5,000.00	Evaluating	—	—	0	R. Calder	24

Notes

Sample register — replace every bid with your own before quoting any figure from it.

This is a record of your own bidding activity and arithmetic on top of it. Win rates here are calculated from decided bids only — won and lost — and exclude bids you declined and procurements that were cancelled; a rate resting on a handful of decisions moves wildly with one result and should not be quoted as performance. Estimated bid costs are your own estimates, not measured cost. Nothing here is a contract record, a revenue figure, or an accounting document.