

Order backlog report

All records

BACKLOG VALUE
\$221,250
12 open orders in the book

OPEN ORDERS
12
oldest has waited 90 d

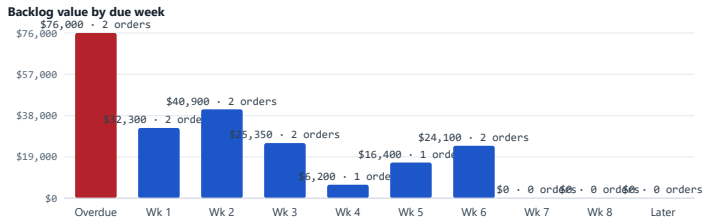
OVERDUE VALUE
\$76,000
2 orders past the promised date

AT-RISK VALUE
\$32,300
2 due within 7 d, not in production

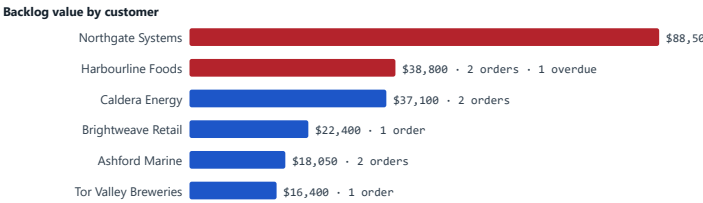
AWAITING MATERIAL
\$69,500
2 orders — the purchasing signal

AVERAGE BACKLOG AGE
31.5 d
2 orders not yet confirmed

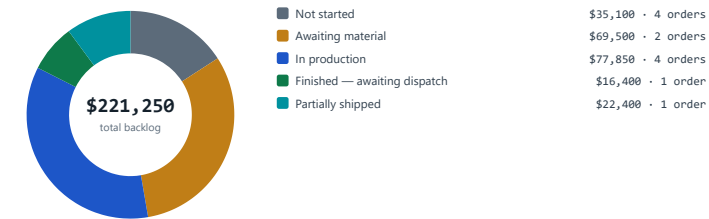
12 of 12 record(s) included. All records. Amounts in USD.



Each bar is the open value promised in that week. A wall two or three weeks out means overtime or conversations — both are better planned this week than discovered that one. Each bar is the open value promised in that week. A wall two or three weeks out means overtime or conversations — both are better planned this week than discovered that one.



Who the order book belongs to. One dominant bar is a concentration to manage as well as a customer to serve; a red bar is a customer already waiting. Who the order book belongs to. One dominant bar is a concentration to manage as well as a customer to serve; a red bar is a customer already waiting.



Value that is finished and awaiting dispatch is a delivery problem, not a capacity one. Value awaiting material belongs on the next purchasing call. Value that is finished and awaiting dispatch is a delivery problem, not a capacity one. Value awaiting material belongs on the next purchasing call.



The question this answers: are the loss-makers also the late ones? Value that is both loss-making and overdue is costing money twice — once in price, once in goodwill. The question this answers: are the loss-makers also the late ones? Value that is both loss-making and overdue is costing money twice — once in price, once in goodwill.

Delivery risk list

ORDER	CUSTOMER	PRODUCT	VALUE	DUE	DAYS	STATUS	BLOCKED REASON	OWNER
ORD-1041	Northgate Systems	Conveyor frame assemblies	\$42,000.00	2026-07-31	9 over	Awaiting material	Drive rollers on back order at the supplier	K. Adeyemi
ORD-1039	Harbourline Foods	Washdown platform — stainless	\$34,000.00	2026-08-06	3 over	In production	—	S. Brennan
ORD-1046	Harbourline Foods	Drip trays — batch of 60	\$4,800.00	2026-08-14	due in 5	Not started	—	S. Brennan
ORD-1050	Caldera Energy	Skid frame — legacy contract pricing	\$27,500.00	2026-08-15	due in 6	Awaiting material	Special flange casting on a six-week lead	K. Adeyemi

Backlog by customer

CUSTOMER	ORDERS	VALUE	OVERDUE	OLDEST ORDER	SHARE
Northgate Systems	4	\$88,500.00	1	55 d	40.0%
Harbourline Foods	2	\$38,800.00	1	60 d	17.5%
Caldera Energy	2	\$37,100.00	—	90 d	16.8%
Brightweave Retail	1	\$22,400.00	—	18 d	10.1%
Ashford Marine	2	\$18,050.00	—	15 d	8.2%
Tor Valley Breweries	1	\$16,400.00	—	10 d	7.4%
All customers	12	\$221,250.00	2		100.0%

Open order book

ORDER	CUSTOMER	PRODUCT	QTY	VALUE	RECEIVED	DUE	STATUS	MARGIN	OWNER	AGE (D)	DUE IN (D)	RISK
ORD-1041	Northgate Systems	Conveyor frame assemblies	24.0	\$42,000.00	2026-06-15	2026-07-31	Material	Normal	K. Adeyemi	55	-9	Overdue
ORD-1039	Harbourline Foods	Washdown platform — stainless	1.0	\$34,000.00	2026-06-10	2026-08-06	In production	Low	S. Brennan	60	-3	Overdue

ORDER	CUSTOMER	PRODUCT	QTY	VALUE	RECEIVED	DUE	STATUS	MARGIN	OWNER	AGE (D)	DUE IN (D)		RISK
ORD-1046	Harbourline Foods	Drip trays — batch of 60	60.0	\$4,800.00	2026-07-10	2026-08-14	Not started	Normal	S. Brennan	30	5	At risk — due soon, not in production	
ORD-1050	Caldera Energy	Skid frame — legacy contract pricing	1.0	\$27,500.00	2026-05-11	2026-08-15	Material	Loss-making	K. Adeyemi	90	6	At risk — due soon, not in production	
ORD-1048	Northgate Systems	Guard panels — laser cut and folded	180.0	\$18,500.00	2026-07-02	2026-08-19	In production	Normal	M. Varga	38	10	On track	
ORD-1051	Brightweave Retail	Display gondolas — batch 2 of 3	35.0	\$22,400.00	2026-07-22	2026-08-21	Partial	Normal	M. Varga	18	12	On track	
ORD-1044	Caldera Energy	Pipe supports — galvanised	120.0	\$9,600.00	2026-07-15	2026-08-23	In production	Normal	S. Brennan	25	14	On track	
ORD-1053	Ashford Marine	Deck fittings — bronze	200.0	\$15,750.00	2026-07-25	2026-08-29	In production	High	M. Varga	15	20	On track	
ORD-1052	Northgate Systems	Spare roller kits	40.0	\$6,200.00	2026-07-20	2026-09-02	Not started	High	K. Adeyemi	20	24	On track	
ORD-1054	Tor Valley Breweries	Fermenter platform mezzanine	1.0	\$16,400.00	2026-07-30	2026-09-06	Finished	Normal	S. Brennan	10	28	On track	
ORD-1055	Northgate Systems	Transfer chute — stainless	2.0	\$21,800.00	2026-07-28	2026-09-13	Not started	Normal	K. Adeyemi	12	35	On track	
ORD-1056	Ashford Marine	Hatch surrounds	12.0	\$2,300.00	2026-08-04	2026-09-18	Not started	Normal	M. Varga	5	40	On track	

Notes

Sample order book — replace every order with your own before relying on it or circulating it.

This dashboard shows the promises that were recorded — an order nobody entered is still a promise, and it will still be late. Values, dates and statuses are only as current as the last update, and the risk bands are simple date arithmetic, not a schedule: an order can be on track by the calendar and impossible on the shop floor. Use it to run the weekly backlog conversation, not to replace one.