FY2027 cost saving report

All records

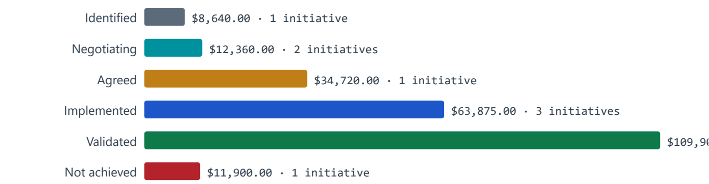
CAPSULEM8
CM8-284 · Cost Saving Tracker
August 9, 2026

SAVINGS IDENTIFIED	SAVINGS VALIDATED	PIPELINE AT RISK	HARD SHARE	AVERAGE SAVING ACHIEVED
$241,398.00	$109,903.00	$34,720.00	83%	16.0%
12 initiatives · all statuses, nothing proven	44% of the $250,000 target · 4 signed off	1 agreed but not implemented — the biggest leak	of live savings · target 70% · rest is cost avoidance	unweighted mean across 4 validated initiatives

INITIATIVES LOST
1
$11,900.00 not achieved

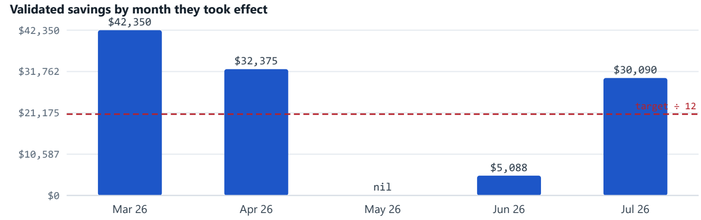
12 of 12 record(s) included. All records. Amounts in USD.

Where the money is sitting

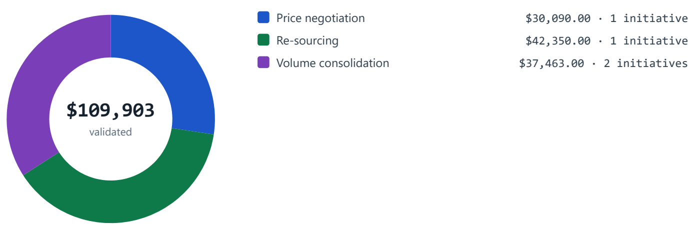


Each initiative appears once, at the stage it has reached, so this is not a cumulative funnel — read it as where the money is today. Everything to the left of Validated is a promise. The gap between what has been identified and what has been validated is your leakage, and the Agreed bar is usually the worst of it: a price agreed and never implemented saves nothing at all. Each initiative appears once, at the stage it has reached, so this is not a cumulative funnel — read it as where the money is today. Everything to the left of Validated is a promise. The gap between what has been identified and what has been validated is your leakage, and the Agreed bar is usually the worst of it: a price agreed and never implemented saves nothing at all.

Validated savings by month they took effect

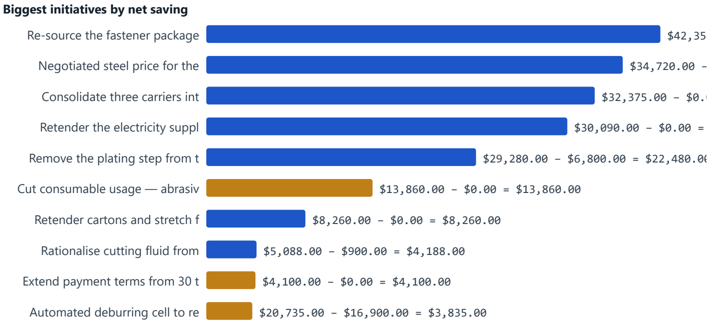


Only validated initiatives are drawn, positioned by the month their new price first applied. The dashed line is the annual target divided by twelve — roughly the run-rate you need to add each month to reach it. An empty month is a month in which nothing new started saving, and a bar late in the year contributes far less in-year cash than its height suggests. Only validated initiatives are drawn, positioned by the month their new price first applied. The dashed line is the annual target divided by twelve — roughly the run-rate you need to add each month to reach it. An empty month is a month in which nothing new started saving, and a bar late in the year contributes far less in-year cash than its height suggests.



Validated value only, so this shows where savings were genuinely delivered rather than where the ideas were. Re-sourcing and specification changes tend to stick; price negotiation on a commodity often has to be re-won every year. Validated value only, so this shows where savings were genuinely delivered rather than where the ideas were. Re-sourcing and specification changes tend to stick; price negotiation on a commodity often has to be re-won every year.

Biggest initiatives by net saving



Ranked on net saving, not headline saving, so an initiative whose implementation cost eats most of the value drops down the list where it belongs. Blue bars are hard savings that reduce an invoice or a budget line; amber bars are soft cost avoidance. Not-achieved initiatives are excluded. Ranked on net saving, not headline saving, so an initiative whose implementation cost eats most of the value drops down the list where it belongs. Blue bars are hard savings that reduce an invoice or a budget line; amber bars are soft cost avoidance. Not-achieved initiatives are excluded.

The savings pipeline

REF	INITIATIVE	CATEGORY	SUPPLIER / AREA	BASELINE → NEW	SAVING %	VOLUME	ANNUALISED	IMPL. COST	NET	TYPE	STATUS	FINANCE	EFFECTIVE	OWNER
SAV-001	Re-source the fastener package to a dual supplier	Re-sourcing	Fasteners — full package, 140 part numbers	$0.42 → $0.31	26.2%	385,000	$42,350.00	$4,500.00	$37,850.00	Hard	Validated	Yes	2026-03-12	Purchasing manager
SAV-002	Negotiated steel price for the annual contract	Negotiation	Steel stockholder — hot-rolled coil	$1,180.00 → $1,124.00	4.7%	620	$34,720.00	–	$34,720.00	Hard	Agreed	—	2026-09-23	Category buyer
SAV-004	Consolidate three carriers into one for outbound fre...	Consolidation	Outbound freight — pallet shipments	$148.00 → $129.50	12.5%	1,750	$32,375.00	–	$32,375.00	Hard	Validated	Yes	2026-04-26	Logistics lead
SAV-006	Retender the electricity supply contract	Negotiation	Electricity — main site	$214.00 → $188.50	11.9%	1,180	$30,090.00	–	$30,090.00	Hard	Validated	Yes	2026-07-10	Facilities manager
SAV-003	Remove the plating step from the mounting bracket	Specification	Mounting bracket — powder coat only	$2.95 → $2.34	20.7%	48,000	$29,280.00	$6,800.00	$22,480.00	Hard	Implemented	—	2026-06-30	Design engineer
SAV-008	Automated deburring cell to replace manual finishing	Process	Machine shop — deburr operation	$1.85 → $0.42	77.3%	14,500	$20,735.00	$16,900.00	$3,835.00	Soft	Implemented	—	2026-07-25	Manufacturing engineer
SAV-005	Cut consumable usage — abrasives and gloves	Demand	Workshop consumables	$3.85 → $0.00	100.0%	3,600	$13,860.00	–	$13,860.00	Soft	Implemented	—	2026-05-31	Production supervisor
SAV-007	Price reduction on injection-moulded housings	Negotiation	Moulder — housing family	$6.40 → $6.05	5.5%	34,000	$11,900.00	–	$11,900.00	Hard	Not achieved	—	—	Category buyer
SAV-012	Value-engineer the gearbox housing wall section	Specification	Gearbox housing — casting	$42.50 → $38.90	8.5%	2,400	$8,640.00	$6,900.00	$1,740.00	Hard	Identified	—	—	Design engineer
SAV-011	Retender cartons and stretch film	Negotiation	Packaging — cartons	$0.62 → $0.55	11.3%	118,000	$8,260.00	–	$8,260.00	Hard	Negotiating	—	—	Purchasing manager
SAV-009	Rationalise cutting fluid from three grades to one	Consolidation	Cutting fluid — all machines	$3.95 → $3.42	13.4%	9,600	$5,088.00	$900.00	$4,188.00	Hard	Validated	Yes	2026-06-10	Maintenance lead
SAV-010	Extend payment terms from 30 to 60 days with two sup...	Payment terms	Two largest raw material suppliers	—	–	–	$4,100.00	–	$4,100.00	Soft	Negotiating	—	2026-09-03	Finance business partner
	12 initiatives						**$241,398.00**	**$36,000.00**	**$205,398.00**					

Validation status

STAGE	INITIATIVES	ANNUALISED	NET	HARD SHARE	WHAT IT MEANS
Identified	1	$8,640.00	$1,740.00	100%	Unqualified ideas. Nothing has been put to a supplier and nothing is owed to you.
Negotiating	2	$12,360.00	$12,360.00	67%	In play. A number exists but it is not agreed, and the supplier may say no.
Agreed	1	$34,720.00	$34,720.00	100%	Committed but not yet in the numbers. This is where savings are most often lost.
Implemented	3	$63,875.00	$40,175.00	46%	The new price is being invoiced. Awaiting validation — nobody has checked the accounts yet.
Validated	4	$109,903.00	$104,503.00	100%	Bankable. Reconciled to the accounts and signed off by finance.
Not achieved	1	$11,900.00	$11,900.00	100%	Written off. Kept on the register so the pipeline cannot be quietly rewritten.
All stages	**12**	**$241,398.00**	**$205,398.00**		

Savings register

YEAR	REF	INITIATIVE	CATEGORY	SUPPLIER / AREA	BASELINE	NEW PRICE	VOLUME	ONE-OFF	IMPL. COST	TYPE	OWNER	FINANCE	EFFECTIVE	STATUS	ANNUALISED SAVIN
FY2027	SAV-001	Re-source the fastener package to a dual supplier	Re-sourcing	Fasteners — full package, 140 part numbers	0.42	0.31	385,000.0	0.00	4,500.00	Hard	Purchasing manager	Yes	2026-03-12	Validated	$42,350.0
FY2027	SAV-002	Negotiated steel price for the annual contract	Negotiation	Steel stockholder — hot-rolled coil	1,180.00	1,124.00	620.0	0.00	0.00	Hard	Category buyer	No	2026-09-23	Agreed	$34,720.0
FY2027	SAV-003	Remove the plating step from the mounting bracket	Specification	Mounting bracket — powder coat only	2.95	2.34	48,000.0	0.00	6,800.00	Hard	Design engineer	No	2026-06-30	Implemented	$29,280.0
FY2027	SAV-004	Consolidate three carriers into one for outbound freight	Consolidation	Outbound freight — pallet shipments	148.00	129.50	1,750.0	0.00	0.00	Hard	Logistics lead	Yes	2026-04-26	Validated	$32,375.0
FY2027	SAV-005	Cut consumable usage — abrasives and gloves	Demand	Workshop consumables	3.85	0.00	3,600.0	0.00	0.00	Soft	Production supervisor	No	2026-05-31	Implemented	$13,860.0
FY2027	SAV-006	Retender the electricity supply contract	Negotiation	Electricity — main site	214.00	188.50	1,180.0	0.00	0.00	Hard	Facilities manager	Yes	2026-07-10	Validated	$30,090.0
FY2027	SAV-007	Price reduction on injection-moulded housings	Negotiation	Moulder — housing family	6.40	6.05	34,000.0	0.00	0.00	Hard	Category buyer	No	—	Lost	$11,900.0
FY2027	SAV-008	Automated deburring cell to replace manual finishing	Process	Machine shop — deburr operation	1.85	0.42	14,500.0	0.00	16,900.00	Soft	Manufacturing engineer	No	2026-07-25	Implemented	$20,735.0

YEAR	REF	INITIATIVE	CATEGORY	SUPPLIER / AREA	BASELINE	NEW PRICE	VOLUME	ONE-OFF	IMPL. COST	TYPE	OWNER	FINANCE	EFFECTIVE	STATUS	ANNUALISED SAVIN
FY2027	SAV-009	Rationalise cutting fluid from three grades to one	Consolidation	Cutting fluid — all machines	3.95	3.42	9,600.0	0.00	900.00	Hard	Maintenance lead	Yes	2026-06-10	Validated	$5,088.0
FY2027	SAV-010	Extend payment terms from 30 to 60 days with two suppliers	Payment terms	Two largest raw material suppliers	0.00	0.00	0.0	4,100.00	0.00	Soft	Finance business partner	No	2026-09-03	Negotiating	$4,100.0
FY2027	SAV-011	Retender cartons and stretch film	Negotiation	Packaging — cartons	0.62	0.55	118,000.0	0.00	0.00	Hard	Purchasing manager	No	—	Negotiating	$8,260.0
FY2027	SAV-012	Value-engineer the gearbox housing wall section	Specification	Gearbox housing — casting	42.50	38.90	2,400.0	0.00	6,900.00	Hard	Design engineer	No	—	Identified	$8,640.0

Notes

Sample year — replace every initiative with your own before relying on it or circulating it. Validated savings are the only figures reconciled to the accounts; everything else on this report is a forecast at an annualised run-rate.